

CLAIMS

What is claimed is:

- 1 1. A method for handling contracts in a supply chain management framework,
2 comprising:
3 a) selecting one of a plurality of contracts;
4 b) transmitting the selected contract template to a supply chain participant;
5 c) receiving data from supply chain participants utilizing a network, the data relating
6 to the sale of products by the supply chain participants; and
7 d) enforcing the contract templates in accordance with the data.
- 1 2. The method of claim 1, wherein the contract templates compliment each other.
- 1 3. The method of claim 1, wherein each contract template includes portions to be
2 filled out by the supply chain participants.
- 1 4. The method of claim 1, wherein the selected contract template is transmitted to
2 the supply chain participant utilizing the network.
- 1 5. The method of claim 1, wherein the network includes the Internet.
- 1 6. The method of claim 1, wherein an indication of acceptance of the contract is
2 received from the supply chain participant.
- 1 7. A system for handling contracts in a supply chain management framework,
2 comprising:
3 a) logic for selecting one of a plurality of contracts;
4 b) logic for transmitting the selected contract template to a supply chain participant;

- 5 c) logic for receiving data from supply chain participants utilizing a network, the
 - 6 data relating to the sale of products by the supply chain participants; and
 - 7 d) logic for enforcing the contract templates in accordance with the data.
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- 1 8. The system of claim 7, wherein the contract templates compliment each other.
 - 1 9. The system of claim 7, wherein each contract template includes portions to be
 - 2 filled out by the supply chain participants.
 - 1 10. The system of claim 7, wherein the selected contract template is transmitted to the
 - 2 supply chain participant utilizing the network.
 - 1 11. The system of claim 7, wherein the network includes the Internet.
 - 1 12. The system of claim 7, wherein an indication of acceptance of the contract is
 - 2 received from the distributor.
 - 1 13. A computer program product for handling contracts in a supply chain
 - 2 management framework, comprising:
 - 3 a) computer code for selecting one of a plurality of contracts;
 - 4 b) computer code for transmitting the selected contract template to a supply chain
 - 5 participant;
 - 6 c) computer code for receiving data from supply chain participants utilizing a
 - 7 network, the data relating to the sale of products by the supply chain participants;
 - 8 and
 - 9 d) computer code for enforcing the contract templates in accordance with the data.
 - 1 14. The computer program product of claim 13, wherein the contract templates
 - 2 compliment each other.

- 1 15. The computer program product of claim 13, wherein each contract template
2 includes portions to be filled out by the supply chain participants.
- 1 16. The computer program product of claim 13, wherein the selected contract
2 template is transmitted to the supply chain participant utilizing the network.
- 1 17. The computer program product of claim 13, wherein the network includes the
2 Internet.
- 1 18. The computer program product of claim 13, wherein an indication of acceptance
2 of the contract is received from the supply chain participant.